- I have what you might think of as a Blackberry. 1 Α. 2 I would just ask that you don't utilize that 3 Blackberry as a form of communication for this deposition. Okay? 4 I'll turn it off as we speak. Hang on. 5 Α. MR. SEEGULL: Probably be a good idea 6 7 I'm likely to be interrupted. All right. 8 O. As far as communications with Mr. Seegull and Mr. Raimos goes, now that we have started the deposition, 9 10 you can't communicate to them about your testimony in any That includes any type of nonverbal communications 11 such as passing notes and nodding of heads and things 12 13 like that. And I'm not making an inference that either Tyler or Larry would do that. It's just that I wanted to 14 15 make it clear to you.
- MR. SEEGULL: Tim, Tyler's last name is
- 17 Raimo.

- MR. WILSON: I was adding the S. My apologies, Tyler.
- 20 MR. SEEGULL: Before we go on, I wanted to get back to you about the Nick Wilkinson affidavit.
 - MR. WILSON: Yes.
- MR. SEEGULL: I saw that you still want to take his deposition.

MR. WILSON: Yes.

MR. SEEGULL: On what basis do you want to take his deposition, given what he said in the affidavit about his lack of knowledge?

MR. WILSON: Well, I've run it past my clients and they seem to think that he has more knowledge than he has indicated in the affidavit.

MR. SEEGULL: But this is a business executive, and if this is nothing more than a fishing expedition, it doesn't seem to make a lot of sense.

MR. WILSON: I don't think it's a fishing expedition. I think it's a deposition and we're entitled to take it and my clients want him to be deposed.

MR. SEEGULL: I don't know what personal knowledge he could have, given what he's already testified to.

MR. WILSON: All I can say is we will take his deposition and I'll bring out some documents and question him on it, and if he doesn't have the knowledge, he doesn't have the knowledge, but I should be entitled to ask him the questions.

MR. SEEGULL: Maybe when we finish with this deposition, you can check your calendar for next week and see what availability you have.



6 1 MR. WILSON: Okav. 2 MR. SEEGULL: Maybe for Friday --3 MR. WILSON: Okav. 4 MR. SEEGULL: -- of next week. 5 MR. WILSON: All right. 6 MR. SEEGULL: Then I can talk about it with 7 you offline. 8 MR. WILSON: Great. 9 BY MR. WILSON: 10 0. Mr. Owen, is your name Owen or Owens? 11 Α. It's Owen. 12 I'm going to give you some instructions about 13 how the deposition is going to proceed before I actually 14 start asking you questions. Okay? 15 Α. Okay. 16 I'm going to be asking you questions pertaining 17 to this lawsuit, and when you respond, you must do so 18 verbally. Obviously, this is on the telephone, so it 19 makes it a little more difficult for the court reporter. 20 As you know, you have been sworn in and 21 your testimony is under oath. So you must answer 22 truthfully just as if you were in court. If you don't 23 hear a question or don't understand it, let me know and I

will ask it again or explain it.

Please let me finish asking the question before you answer, and I will let you finish answering before I ask another question. That way, just makes the transcript cleaner.

If at any time you come to realize that a statement you made is incorrect or inaccurate, please let me know and you will be permitted to clarify the record. As I stated, you cannot talk or confer with your attorneys during the deposition either while the deposition is going on or during the breaks if we take any breaks.

With respect to breaks, if at any time you need one to use the restroom or to get a drink of water or for any reason, just let me know and we will be glad to oblige you.

Do you understand these instructions?

Α. Yes.

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- I want to start with some background Q. information. Can you tell me where you were born and what your birth date is?
- I was born in Rahway New Jersey, and my birthday is 6 of May, 1957.
 - What's your Social Security number? 0.
- 149-52-4653. Α.

8 1 Q. Your current address? 9501 Atwood, A-t-w-o-o-d, Road, Vienna, 2 Α. 3 Virginia, 22182. 4 Is that Vienna? Ο. V-i-e-n-n-a, yes. I also spend a good portion 5 of my time in London. But that is my home mailing 6 7 address. 8 Are you in London on business? 0. 9 Ά. Yes. I'm living in a corporate apartment in London. 10 What's your address in London? 11 0. 1202 Whitehouse, one word, Whitehouse 12 Α. Apartments, 9 Belevedere, B-e-l-v-e-d-e-r-e, Road, 13 14 London, and the Post Code is SE18YW. Approximately how much time a year do you spend 15 Q. in London? 16 17 About eight months out of twelve. Α. With respect to your Vienna address, how long 18 0. 19 have you lived there? 20 About three and a half years now. Α. 21 Q. You own? 22 Α. Yes. 23 Have you ever been arrested? 0. 24 Α. No.



Α.

Yes.

Q. What is your job title?

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- A. Group President and Account Executive for BAE

 3 Systems.
 - Q. What's BAE Systems?
 - A. That's the name of a company I support. It used to be formerly known as British Aerospace and Marconi and they go by the name capital B, capital A, capital E Space Systems.
 - Q. What does that group do?
 - A. The company itself is a defense electronics and weapons system company similar to Lockheed or General Dynamics, and I'm running the outsourcing engagement we have with them worldwide, and their U.S. headquarters is in Rockville, Maryland, and their U.K. headquarters is in London.
 - Q. Is this a subsidiary of CSC or is it CSC?
 - A. BAE Systems is not CSC. They're a client of CSC's and I'm the account exec. that runs the piece of our business that supports them and does business with them.
 - Q. I see. How long have you held this title?
 - A. A little over a year.
 - O. What did you do before that?
- 24 A. I was the group president of Global

Infrastructure Services for CSC.

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- Can you tell me what Global Infrastructure does?
- 4 Α. Global Infrastructure Services provides the services that are resold to each of our clients through 5 6 account teams like the one I run presently. And so the 7 people who do what we categorize as infrastructure 8 services, which would be networks, desktop, data center 9 work, midrange systems architectures, all of the 10 infrastructure-related nonapplication services, those 11 employees report to Global Infrastructure Services and 12 are assigned to account teams, and our job is to ensure 13 that they have the tools and the training and the 14 technology they need. And we run all of what we call 15 leveraged facilities, data centers, help desks, things 16 like that, that are used by multiple clients. So we are 17 a supplier to the account executives to provide services 18 to our client base.
 - Q. How long did you hold that position?
 - Α. Three years, roughly.
 - Q. What did you do before that?
 - Α. I was the president of the Chemical Group.
 - Q. That's with CSC, as well?
- 24 Α. That's correct. At the time it was a separate

- division of CSC in Wilmington, Delaware, that supported all of our chemical and energy accounts.
 - Q. What do you mean by "supported"?
- A. It's the business unit that provides services to those clients.
 - Q. How long were you in that position?
- A. I was two years as the president of the Chemical Group and before that I was in a similar position as the account executive for the DuPont account as a vice president.
- Q. When you say vice president for the DuPont account, would there have been an interrelationship with that with the employees that came from DuPont and began working for CSC?
- A. The original contract was signed just prior to my coming on board, and Mike Beebe was the president responsible for that at the time. I joined the account and took it over a year after we signed and brought all the employees over, and I ran it for two years, reporting to Mike Beebe, who was the president of the Chemical Group, and then I replaced him two years later.
 - Q. So that would have been in about 1998?
- A. Roughly, yes. I'm afraid I'd have to go back and do the math. That's about right.



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- Q. Are you saying you weren't involved in the transition of the employees?
- A. I was not involved in the initial transition. I joined the account about a year later. I was involved in some subsequent transitions in Europe and some of the fibers employees as we expanded the account, but the large base transfer I believe occurred in '97.
- Q. Can you tell me what you did to prepare for today's deposition?
- A. I read some of the e-mail traffic and notes and things that were provided to me by my attorney that were the same ones, I believe, that were provided to you. But that's about it. I'm afraid I'm very busy.
 - Q. Did you meet with Mr. Seegull?
- A. I spoke with him on the phone in preparation for your previously scheduled deposition and he explained the ground rules to me.

MR. SEEGULL: Don't get involved with what we discussed.

- Q. How long did you speak to Mr. Seegull?
- A. About an hour.
- Q. You haven't had any discussions with him since?
- A. Just about 40 minutes in anticipation of this call. I got into town on Friday and we just sat down and





- O. Can you give me what your understanding is?
- A. I understand that we have some employees who were unhappy about how their individual cases were treated when the AMIP program was updated.
- Q. Can you explain what you mean by that they were unhappy with how they were treated?
- A. Not really, other than I guess they filed a lawsuit and we're here to discuss that.
- Q. Do you understand that they were unhappy because they were removed from the program retroactively?
- 11 A. I do know they were removed from the program,
 12 yes.
 - Q. Do you understand that they're upset because it was done retroactively?
- MR. SEEGULL: Objection to the characterization as retroactive.
- 17 BY MR. WILSON:

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- Q. Do you understand that they're upset because they were notified in September of 2003 but the official start date was April of 2003?
 - A. I understand that they were upset that they were notified in September, yes.
- Q. Are you involved in creating or reviewing any of CSC's Human Resources policies?

Russell H. Owen

1	A. No. To explain my position
2	MR. SEEGULL: You don't need to do that.
3	Wait for the next question.
4	THE WITNESS: Okay.
5	Q. Are you familiar with the AMIP program?
6	A. Yes.
7	Q. Do you have an understanding as to how it
8	works?
9	A. I believe so, yes.
10	Q. Could you explain that to me?
11	A. Well, we have an annual incentive program for a
12	select number of top employees and it's designed to
13	incentivize employees who are in a position to really
14	uniquely further or contribute to our corporate
15	performance. It's an incentive program set up around
16	defined objectives, and some of those are directed
17	individually at the employees, some of them are
18	corporate.
19	It's a program that runs through the course
20	of the year. It's calculated and determined at the end
21	of the year, generally in the May time frame, after we
22	have closed our fiscal year and settled our financials
23	and reported to the street. It's a compensation program
24	based on a percentage of their salary and a determination

- of achievement of their performance against goals at the end of the year.
- Q. So am I correct in understanding that, if you meet certain goals, then you get a certain monetary award?
 - A. If you meet the goals and you are on the payroll at the end of the fiscal year, assuming you are correctly enrolled into the program, yes.
- Q. Do you know how long CSC's had the AMIP bonus program?
 - A. Honestly, no, I don't. I joined CSC in 1992.
 - Q. It was in place when you joined?
- A. That's correct.
- Q. This program follows the CSC fiscal year, correct?
- 16 A. Yes.

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- Q. And that is from roughly April 1st through
 March 31st, correct?
- 19 A. That's correct.
- Q. The individuals participating in the program
 have to be in that program at some point during the
 fiscal year; is that correct?
 - A. I'm sorry. Would you reask your question?
- Q. Yes. An individual has to be in the program

18 during that fiscal year to get any sort of a payout, 1 correct? They have to be in the program during the Yes. 3 Α. fiscal year and they have to be on the payroll when the 4 payout is calculated at the end of the year. 5 If a person joins during the middle of the 0. 6 year, in other words, if they weren't in the program on 7 April 1st, do they get paid for a full year or is it 8 9 prorated? MR. SEEGULL: April 1st of which year? 10 MR. WILSON: Of any year. 11 MR. SEEGULL: Objection. Vague and 12 ambiguous and hypothetical. 13 MR. WILSON: You can answer, sir. 14 MR. SEEGULL: Go ahead and answer if you 15 can, if you understand the question. 16 For exceptions such as someone we have 17 recruited partway through the year, they would be put on 18 the program, and I think the amount that they had in the 19 program for that fiscal year would be proportional to the 20 number of months they were on the payroll. 21 It's calculated according to months? 22 Ο. MR. SEEGULL: Objection. Mischaracterizes 23 24 the testimony.

BY MR. WILSON:

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Is it calculated based on months?

Objection. Mischaracterizes MR. SEEGULL: the testimony, vague and ambiguous, unclear what you mean by "is it calculated."

MR. WILSON: The AMIP.

MR. SEEGULL: Vague and ambiguous as to what you mean.

MR. WILSON: If you understand, sir, you can answer.

- It's done very rarely. When an employee joins Α. the company that we have recruited from a competitor in the outside world, for their first year, if we get them on the program and get them properly enrolled and signed up for objectives, their amount of AMIP-eligible bonus award is calculated based on the time of -- their number of months they're on the payroll in that first year. Again, assuming that they're still on the payroll and they have achieved the objectives as measured at the end of the year.
- If, for So would the reverse be true? instance, somebody is removed during the fiscal year, would they be entitled to an AMIP program prorated on the months that they were in the program?



- A. No, they would not.
- Q. Why is that?

- A. The rules of the program are that you have got to be -- you have got to be on the payroll at the end when the calculation is made.
 - O. But if they are still on the payroll --
 - A. I guess, hypothetically speaking, I don't have a clear recollection of dealing with that. Generally people who get enrolled in the program stay on it. If they're promoted or moved to another job, I would think they would still be on it. It's a rare circumstance when they're removed.
 - Q. I think you testified earlier, but I just want to make sure, the employees are compensated through this program based upon their contribution to the corporation.

 Correct?
 - A. I'm sorry. Could you -- it's a program where, based on the level and their ability to contribute, they're invited to it. It is based on some -- there's a way to allocate performance, individual objectives, and summary financial objectives. And, generally, their determination for eligibility is based on their ability to contribute. As you work through the process in the year, you assign specific tasks to them or specific

variables that their contribution is based on.

- Q. An individual's participation or eligibility in the program is supposed to be evaluated annually, correct?
 - A. Yes, I believe so.

- O. When is that evaluation supposed to occur?
- A. There's not generally a set time, but typically it's when the program is established each year.
- Q. So would that be at the beginning of the fiscal year?
- A. It may or may not be. It's when the final program structure and design is established and rolled out. So probably after the beginning of the fiscal year.
- Q. Is there a communication made to every employee that he or she is eligible for the year whenever that determination is made?
- A. I don't believe there's an eligibility discussion. I believe that the actual detailed discussion with the employee is when they sign the worksheets and they're countersigned by their supervisors.
- Q. So there's no way of an employee knowing until the worksheet comes out as to whether or not he or she is participating?



1	A. I think there are ways on an employee can
2	inquire. There's no formal sort of recommunication,
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	reaffirmation of who's on and who isn't on an annual
4	basis. But typically you will receive conversations
5	around developing your personal objectives in advance and
6	then in the summertime you will get a worksheet that is
7	filled out to discuss and agree and sign off with your
8	supervisor and that's when you're on the plan.
9	Q. Typically, once you're put on the plan, do you
10	remain on the plan?
11	A. I think typically, yes, I think there might be
12	rare instances if someone is laid off or a death in the
13	family, that they might be removed or something like
14	that.
15	Q. If somebody is removed, are they notified
16	immediately or in relatively short order?
17	A. I have a hard time speculating on that. I
18	think if it's around a given instance, I would assume
19	there is communication. Something like a termination or
20	a layoff.
21	MR. WILSON: Larry, do you have your
22	documents yet?
23	MR. SEEGULL: Yes, we do.

Mr. Owen, is the AMIP program an entitlement Q.

program?

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- No, sir. Α.
- What type of program is it? 0.
- It's an incentive program. It's subjective and Α. more or less a privilege. But it is not an entitlement program.
 - Who is William Bancroft? 0.
- William Bancroft, or Bill as he's normally called, I believe he's currently the vice president or senior vice president who's responsible for the North American accounts for Global Infrastructure Services.
- Would Mr. Bancroft be in a position to know. whether it's an entitlement program?
- I don't honestly know. When he worked for me, Α. I made it pretty clear to him it was not.

MR. WILSON: Larry, I'd like to show him the document that Maja sent you over that would be document C.

MR. SEEGULL: Hold on a second. This would be the one that is an e-mail from -- on the bottom is an e-mail from Bill Bancroft to Gus Siekierka?

MR. WILSON: Yes.

MR. SEEGULL: The top is an e-mail from Gus

to Russ?

		Russell H. Owen	
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1		MR. SEEGULL: Let him have a chance to read	
2	it and on	ce he's done with that, we will let you know.	
3		MR. WILSON: Sure.	
4		THE WITNESS: Okay.	
5	BY MR. WI	LSON:	
6	Q.	You were sent the first e-mail on this first	
7	page, correct?		
8	Α.	The top one, Gus Siekierka to me?	
9	Q.	Yes.	
10	Α.	Yes, that's correct.	
11	Q.	The bottom one is from William Bancroft to	
12	Gus Sieki	erka, correct?	
13	А.	Right.	
14	Q.	In the paragraph labeled No. 1 in that second	
15	e-mail, f	our lines down in the middle says, "It is no	
16	longer en	titlement." And they're discussing the AMIP	
17	program.	Correct?	
18	Α.	I see the phrase that you're referring to, yes.	
19	Q.	Do you believe that he's referring to the AMIP	
20	program?		
21	А.	I would speculate that he is because it is in	
22	that prog	ram. Bill Bancroft joined us from IBM. He's	
23	not parti	cularly	

MR. SEEGULL: He only asked you if you

1 | think he's referring to AMIP.

THE WITNESS: That would be my assumption,

3 yes.

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- Q. Does this change your answer regarding whether it's an entitlement?
- A. No.
- Q. Why not?
 - A. I think the policy has always been clear and it's a long-standing practice in CSC that this is not an entitlement, that it's earned at the end of the year when objectives are met that you have agreed with your supervisor. And we have always consistently maintained that we can change the program and put people on and off it throughout the period of time that I have been with CSC.
 - Q. Does this indicate to you that there may have been some confusion among the CSC employees as to whether it was an entitlement or not?
- A. My guess is that Bill misspoke, but I couldn't speak for him.
 - Q. Have you ever communicated with anybody else at CSC that thought this was an entitlement program?
 - A. No.
- Q. What about salary, is the AMIP bonus program a

portion of an individual's salary?

- A. No. It's a bonus that is paid -- that is payable at the end of the year and is calculated based on their salary, but it is not part of their salary.
 - O. Who is Gary Lewis?
- A. Gary Lewis, I actually don't know where he is now. I know who Gary Lewis is.
 - O. Who was Gary Lewis in 2003?
- A. I don't recall, honestly. I believe he was in the data centerpiece of the business, but I don't recall.
- Q. Do you know why he would have been involved in discussions on the AMIP program?
- A. The thought process that was around the period of time that this e-mail comes from, we were trying to redesign the e-mail program -- I'm sorry. We were trying to redesign the AMIP program, and Gus Siekierka, on behalf of three divisions in North America, was putting a team of people together to advise us and come up with what they thought would be correct ground rules and a fair approach. And there was quite an extensive back-and-forth between the various constituencies about how that program should be realigned with the way it is administered in most of the rest of the corporation and what levels to put it down there and things of that

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- So I'm speculating from this e-mail that I believe Bill on behalf of the North American accounts for GIS probably pulled some people from his team to help him in that effort, and I would guess so did people from GTS and from TMG.
- Q. Would Gary Lewis have been in a position to know whether AMIP was part of an individual's salary?
 - A. I can't speak for him. I don't know.
- Q. I understand that you're having difficulty reading this, but there's a box on the second page near the bottom that says "Gary Lewis."
- MR. SEEGULL: You mean the third page?
- MR. WILSON: Third page. I'm sorry.

15 BY MR. WILSON:

- Q. I'm going to represent to you that in there it says, "These are the people who must be energized in order to meet our targets and we will significantly demotivate them if we reduce their salaries in this manner."
- Does this change your opinion as to whether
 it's salary or not?
 - A. No. No. I would assume that Mr. Lewis was speaking loosely, but I can't speak for him.



- Q. Does this indicate to you that there may have been some confusion at CSC as to whether the AMIP program was salary?
 - A. No.

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- Q. Have you talked to anybody who has indicated that the AMIP is part of salary?
 - A. No, sir.
- Q. Is an individual's AMIP bonus earned by the individual over the course of the fiscal year?
- A. No. It's earned based on the results at the end of the year and based on the calculation that's approved in the spreadsheet. The employee will take action to ensure that those objectives are achieved at the end of the year presumably throughout the year.
- Q. So actions that are taken during the course of the year contribute to the final numbers in the final calculation, correct?
- A. I would say they're necessary but not sufficient.
 - Q. What do you mean by "not sufficient"?
- A. You can't have earned your AMIP until the calculation and the numbers come together at the end of the year with the formulas in the spreadsheet.
 - Q. Right. But actions that these individuals do

	Russell H. Owen
	30
1	during the course of the fiscal year contribute to that,
2	correct?
3	A. It's assumed that they will be doing actions to
4	earn it throughout the year.
5	Q. Assumed by whom?
6	A. Well, by the leadership. The purpose of it is
7	to incentivize them to hit that target at the end of the
8	year.
9	Q. Without regard to when it's earned, would you
10	agree that it is a bonus that is earned?
11	MR. SEEGULL: Objection. Hypothetical,
12	calls for speculation, vague and ambiguous.
13	MR. WILSON: You can answer, sir.
14	A. I believe it's earned, yes. I would believe it
15	is a bonus that is a reward for the performance that's
16	laid out on the spreadsheet, yes.
17	Q. Are you eligible for the AMIP?
18	A. Yes.
19	Q. How long have you been eligible for it?
20	A. I have been in the program since I joined CSC
21	in 1992.
22	Q. Have you been informed every year that you're

I have had a worksheet to sign off every year

eligible to participate?

23

- 1 | since I have been in the program. Yes.
- Q. Does this worksheet come out at the end of the year?
 - A. No. The worksheet generally comes in the late summer.
 - Q. Was there ever a year that you didn't get the worksheet?
 - A. No.

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- 9 Q. Do you have employees that work for you that 10 are eligible for this program?
- 11 A. Yes, I do.
- 12 Q. Do you give them the worksheet every year?
- 13 A. Yes, I do.
- 14 Q. Is that generally in late summer?
- 15 A. Yes.
- Q. Has there ever been an employee of yours that you haven't given the worksheet to?
- 18 A. Not to my knowledge, no.
- Q. From the beginning of the fiscal year until you are given that worksheet, do you think you're still participating in that program?
- A. I'm not exactly sure what you mean. If I don't have a worksheet, I don't have my objectives yet, so I
- 24 guess I would anticipate it, but I would become

- increasingly concerned if I didn't have objectives set on a worksheet to know what I was shooting for.
 - Q. Has there ever been a year that you did not receive an AMIP bonus?
 - A. No.

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- Q. To your knowledge, were any of the plaintiffs in this lawsuit given notice of their ineligibility for the AMIP program prior to September 2003?
- A. I don't know, honestly.
- Q. You were aware prior to September 11th, 2003, that some individuals were going to be removed from the AMIP program, correct?
- A. That's correct.
- Q. When did you first become aware of this?
- A. I don't clearly recall. We started an effort I remember, I think it was in the May -- April/May time frame to review of the changes and some of the budget pressures during that year, and I believe the activity started in the May time frame.
- Q. You said "we." Who is "we"?
 - A. I was responsible for Global Infrastructure
 Services at the time, the North American region, which
 would include Global Infrastructure Services, Technology
 Management Group, and what was called ASD at the time,

Application Services Division, would be the "we." 1 2 Are there any individuals that you can name 3 that were involved in this process? Well, at my level I would have had the staff 4 Α. 5 work it. So Marty Leidemer as my CFO would have been 6 involved and Gus Siekierka as my HR director would have 7 been involved. And they would have pulled together the correct constituents as appropriate to work the issue. 8 9 MR. WILSON: Larry, I'd him to look at 10 document G. 11 MR. SEEGULL: Are you done with Owen 12 Exhibit 1? 13 Yes. I'm going to ask the MR. WILSON: court reporter to mark this as Owen Exhibit 2. 14 15 (Owen Deposition Exhibit No. 2 was marked 16 for identification.) 17 MR. WILSON: Do you have that in front of 18 you yet, Larry? 19 MR. SEEGULL: No. 20 MR. WILSON: Let me know when you do. 21 MR. SEEGULL: Is this D-10241 through 22 D-10242? 23 MR. WILSON: Yes. 24 MR. SEEGULL: Hold on. Okav.

Services Division. Tony Doye is the president of TMG.

- Q. And the first line of this e-mail says, "I have spoken with each of you about the need to restructure the AMIP program for FYO4 for budget reasons."
 - A. Right.

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- Q. Can you explain what that conversation was about, what he said?
- A. In fiscal year '04 we had a rather severe budget challenge in terms of decline in revenue from our clients and we had to do cost-cutting. We were in some rather protracted discussions around layoffs and were working on a number of cost-reduction initiatives that impacted people, mostly around reducing force.

And the restructuring of the AMIP program as we were going through many of those discussions, my recollection on my staff was that the anomaly of the AMIP program being applied nonuniformly across North America was a problem area that we felt if we could fix that, we wouldn't need to let as many people go.

- Q. The date on this e-mail is June 12, 2003, correct?
 - A. Correct.
- Q. So there had been no decision made as of June 12, 2003, correct?

Α.	I woul	d assume	that's	correct,	yes.
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- Q. On the second page, in the top paragraph there, five lines down, about halfway across, starting with the word "recognizing," states: "Recognizing that there may be Senior Managers with significant P & L or cost responsibility, we would grandfather some limited number."
- 8 A. Right.

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- Q. First of all, what is P & L?
- 10 A. Profit and loss.
- 11 Q. Excuse me. What was the first word?
 - A. Profit and loss responsibility.
- Q. What's cost responsibility?
- A. If you have revenue and you subtract all of
 your costs, the net result is profit. Some of our
 managers manage costs to a cost target. Others are
 higher in the business and are running what we call a
 P & L or a division or unit that will actually calculate
 and generate operating income.
- Q. What was Gus saying here? What was Gus saying here?
 - A. Well, there was -- I believe I got involved in this debate earlier on in the year. There was a recognition that some people that were senior managers by

- reason of where they were in our matrix organization had inordinately high levels of responsibility that would make them comparable to a director in another business unit, and we were allowing that there might be a limited number of exceptions in these cases where they would be incentivized as if they were -- well, they would be allowed to remain on the AMIP program.
 - Q. Were there also some people that would remain eligible that it was wondered whether they should be taken off, if that question makes any sense?

MR. SEEGULL: I'm going to object. Vague.

MR. WILSON: I'll try to ask it again.

BY MR. WILSON:

- Q. Were there some people that were directors that the reality of their job responsibilities -- that some thought that they should be taken off the AMIP program?
- A. Hypothetically speaking, I would have made them redundant, but I don't recall. I don't recall specific instances of that, but at the group-president level, those people would have been two or three levels below me, so I would not necessarily have been involved in that transaction.
- Q. I'd like you to look down the page to the next-to-last paragraph that starts with "Finally."

A. Yes.

Q. It states: "Finally, we are just talking about North America here as this would be difficult to do in places like Europe due to contractual and legal reasons."

Do you have knowledge as to what he's

talking about here?

- A. Yes. Global Infrastructure Services had 22,500 employees in 64 countries. In places like Europe, there is heavy trade union involvement and there is work council employment legislation where local law -- local government and trade unions have an active role in all matters of compensation in those countries, and they would require consultation and sort of extensive legal review to make any changes. Where in the United States we're more on an employment-at-will policy which makes it easier to do.
- Q. This cutting across the board at a certain level, was that done in Europe?
- 19 A. The AMIP restructuring was not done in Europe, 20 no.
 - Q. So it was just done in North America?
 - A. Right.
 - MR. WILSON: I believe that's all I have for Owen 2, Larry.



- Mr. Owen, when did you first become aware that 0. there was going to be this restructuring?
 - A. The restructuring of the AMIP program?
 - Yes, sir. Q.

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- I would have to say in the probably May time It was one of many options on the table, including a large-scale reduction in force.
- 0. The people that would be affected, were they given notice that there was a possibility they would be taken off?
- Α. I don't know. I don't believe so. there would have been a lot of anxiety at the time because of the budget issues and I believe there were rumors around reduction in force. So my quess is people were very worried about being laid off.
- Is that the reason the communication was not 0. made?
 - MR. SEEGULL: Objection.
 - MR. WILSON: You can answer, sir.
 - MR. SEEGULL: He said he didn't know --
- I don't know whether or not the communication 21 Α. 22 was made.
- 23 How did you first become aware of this Ο. 24 possibility?

A. I would say Gus Siekierka and Marty Leidemer
were probably working up scenario planning around the
magnitude of cost reduction that we had to make in North
America to meet the challenges of the drop in revenue,
and this would have been proposed as an option because it
was an anomaly that was discussed in the HR community
prior to that. Because we move employees around between
groups, having the most consistent and standard HR
approach and policies across the board was advantageous
to us.

So it would have been something that would naturally have occurred to Gus and been mentioned to me and something that would have been proposed by

Marty Leidemer as a viable alternative to getting our costs in line with our bid models and reducing the number of employees that we had to reduce.

- Q. You stated that one of the other alternatives was to reduce employees.
 - A. Correct.

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- Q. Who made the decision to reduce the AMIP eligibility as opposed to reducing employees?
- A. I think we did some of both, and I think the balance was arrived at through these discussions that you reference.



Q. Who made the final decision?

- A. I made the final decision for GIS to go with the recommendations presented to me by Gus Siekierka.
- Q. Did anybody else participate in making the decision?
- A. There was discussion. I made the decision. I believe what Gus did is he went between Mary Jo, Tony, and I individually and we made the decision individually.
 - Q. Who were the discussions with?
- A. What Gus would have done is -- referenced in the earlier e-mail that you showed me there was a working group. From my group it would have been Marty Leidemer and Bill Bancroft and several of his managers. There would have been comparable teams from GTS for Mary Jo and from TMG for Tony Doye. Gus worked those teams together which is illustrated in the e-mail traffic that you have shown me. He came up with a recommendation based on those teams' opinions and views and then that was sent to me for approval and I approved it and I believe Tony and Mary Jo did, as well.
- Q. Did anybody raise any concerns about removing these people from the AMIP program?
- A. We had concerns about employee morale. We had concerns about employees who may have done something that



1	was above and beyond the call of duty at the end of the
2	year who had been removed and not be appropriately
3	rewarded. We had discussions around allowing
4	discretionary benefit bonuses in those circumstances.
5	The bulk of the discussion was around employee morale and
6	things like that.

- Q. What were the concerns with employee morale?
- A. Any time you have a reduction in force or reduction in bonus or things like that, it's not a positive event for the employees, and we tried to make the decisions in the best interest of the company and as fairly as possible across the employee base. And I think that we did recognize that there would be some managers that were disaffected by this and that we would need to work to keep their morale up and keep them motivated.
- Q. Did anybody raise a concern that it may be improper that this was being done retroactively?

 MR. SEEGULL: Objection. Mischaracterizes the testimony.

20 BY MR. WILSON:

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- Q. Do you understand the question, sir?
- A. I do. I would have relied on HR, Gus Siekierka and others in the HR community, to make sure that we were doing this appropriately and legally.

- But do you recall anybody raising that concern? 0.
- The only concern I remember being raised Α. was the one I mentioned around allowing discretionary bonuses which I did.
 - Q. Did anybody raise the concern that it might be illegal to do it this way?
 - Α. No.

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- MR. WILSON: Larry, I would like him to look at document E. It's the Code of Ethics. Miller 143 through Miller 143.
- 11 MR. SEEGULL: I don't think we have that. 12 I think we only had Miller 151.
- 13 MR. WILSON: Okay. That's the only page 14 I'm going to be questioning him on.
 - MR. SEEGULL: I'm going to tell you right now it's very difficult for him to review it without the context. Maybe you want to pdf it or see what you can get out of him with just that one page.
- 19 MR. WILSON: I can have Maja pdf it real 20 quick and e-mail it to you if that's what you want.
- 21 MR. SEEGULL: I think it's only fair to the 22 witness.
- MR. WILSON: Okay. Fair enough. I'll come 23 24 back to that.